

- **Do you have a no touch match rate below 90%?**
- **Does your A/P staff spend too much time reviewing, resolving and approving invoices?**
- **Do you miss cash discounts?**

IF YOU ANSWERED YES TO ANY OF THESE, THEN YOU NEED TO READ ON TO FIND OUT HOW OUR CUSTOMERS ARE SOLVING THESE PROBLEMS AND MORE.

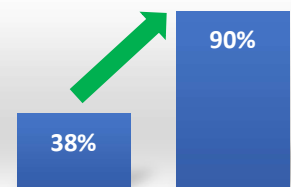
Balances invoice reconciliation continues to provide improvements for legacy Prompt customers – November 2019

Associated Grocers of the South (AGS) knew that support for their legacy invoice reconciliation system was being sunset and they needed to move forward. The choice was simple. "Balances was the only option which maintained current functionality and offered us more features and benefits" Chris Horwedel, Director of IT explained. Like many companies, AGS had built reports and manual processes to supplement gaps in legacy product functionality. Numerous workflows were simplified and automated by implementing Balances. Users said "It's really user friendly" and Horwedel remarked that "the implementation was seamless; the most uneventful 'go-live' I've ever experienced with a large-scale system migration."

About Balances Invoice Reconciliation

Invoice Reconciliation is an easy-to-use solution that automatically reconciles large volumes of invoices, receipts, and purchase orders. This system streamlines the three-way invoice matching process for all types of invoices: product, freight, backhaul, billback, brokerage, inspection and in all settings: retail, wholesale and DSD. Payment optimization with Balances will control costs, increase productivity and lock in profits. Chris Horwedel shares that "Associated Grocers had a goal to maintain their traffic revenue while making the process more efficient and Balances was able to do that." Ultimately, Invoice Reconciliation can help improve the single number that matters the most—your bottom line.

INVOICE MATCH RATE



Manual invoice matching is expensive and fraught with errors. Many automated systems only achieve 38% no touch match rates. With Balances, customers are achieving over **90% no touch payments** while ensuring that they pay only for what is owed.

Associated Grocers expects a 50% improvement in productivity with Balances.

“SCP WAS EXCEPTIONAL TO WORK WITH – EXPERTS ON THE TECHNICAL AND BUSINESS SIDE.”

About Associated Grocers of the South, Inc.

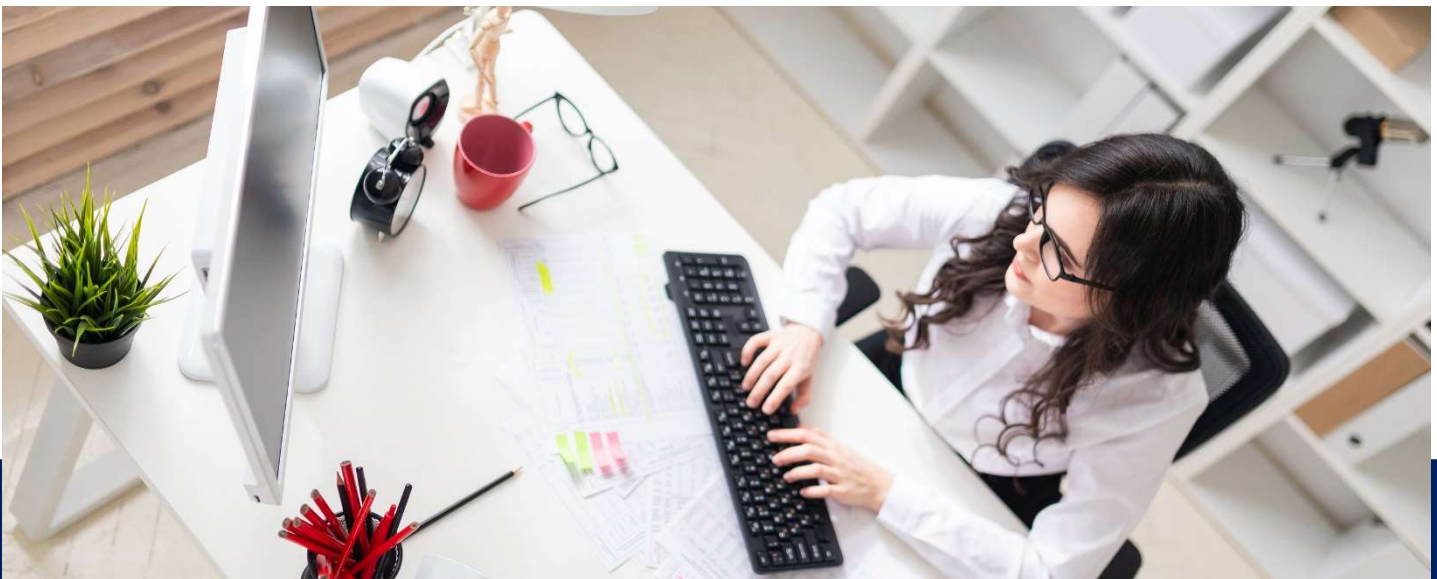
Associated Grocers of the South, Inc. is a grocery cooperative that has been serving its members since 1927. Associated Grocers presently serves over 200 independent grocers in a five-state area including Alabama, Mississippi, Georgia, Tennessee, and the panhandle of Florida, with over 16,000 SKU's. Because Associated Grocers is retailer owned and operated, the retail members' wants and needs are always the first and foremost priorities for its management. For this reason, Associated Grocers will continue to survive and thrive as it grows and evolves into the 21st century.

About Supply Chain Products

SCP was established in 2004 when the developers of Prompt, an early technology solution for invoice reconciliation, transferred their decades of knowledge and expertise into developing Balances invoice reconciliation in a platform and database agnostic solution. The company is focused on fast moving consumer goods for both the retail and wholesale portion of the supply chain. SCP staff have extensive experience in food, drug, specialty and mass merchandise segments. The solutions can be deployed on-premise or hosted in the cloud and bridge the gap between your logistics and your financial systems.

Balances is the only system that can migrate legacy Prompt data to maintain that history and shorten time to implementation.

“SCP has exceeded my expectations in many ways.”
- Chris Horwedel
Director of IT



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